

POWERSCORE®

Ultimate GMAT Preparation

*"Insightful and
comprehensive.
A cut above."*

T. Sutton · Stanford University



Full-Length Course

1-800-545-1750 | www.powerscore.com

Why is GMAT Preparation So Important?

The GMAT is one of the primary factors that will determine your acceptance into business school, as well as your eligibility for merit-based grants, scholarships, assistantships, and other financial aid.

How well you score will strongly impact your choice of business schools, and ultimately your future earning power. Serious preparation is about more than just a GMAT score; it is an investment in your future.

Why Choose PowerScore?

Our test professionals have designed the PowerScore GMAT course to provide you with maximum exposure to the concepts that appear on the GMAT. Our exclusive techniques, methodologies,

and strategies, combined with the best possible instructors, course materials, and student support, will help you exceed your GMAT goals.

The PowerScore Full-Length GMAT

30 Lecture Hours for Ultimate Preparation

- The PowerScore Full-Length GMAT Course consists of 30 lecture hours taught over a period of 5 weeks by one of our highly-trained instructors. Each lesson includes 3 hours of lecture and class discussion.
- Sessions are highly interactive as we closely review each of the scored sections on the GMAT. We will discuss everything from how to tackle the unusual environment of a Computer Adaptive Test to the strategies most effective in attacking every question type on the exam.

This includes recognizing and solving the major Verbal question types and structures, analyzing Quantitative questions with the perfect combination of formulas and logic, and constructing analytical essays that satisfy all of the requirements of the Writing Section.

Extensive Course Materials

- Our course contains exclusive and fully-tested techniques and methodologies. Each lesson is generally divided into two or three topics. Extensive

homework with each lesson includes a variety of drills, questions, and analyses focused on the topics discussed in class. Answer keys with explanations are provided as well. The homework is an essential part of the course and provides you with the opportunity to develop and refine your ability to apply our techniques and methodologies.

- In addition to the course book, you will also receive the *Official Guide for GMAT Review*, *The Official Guide for GMAT Verbal Review*, and *The Official Guide for GMAT Quantitative Review*, which collectively contain more than 1400 actual GMAT questions. Since concepts tend to be repeated from test to test, studying real questions is the best way to recognize the patterns and consistent elements that are certain to appear on test day.

The Best Instructors – 99th Percentile

- The GMAT requires test takers to be proficient in a wide array of areas, including advanced mathematics, the fundamentals of English, and analytical writing. All of our instructors have scored in the 99th percentile on an official GMAT—proof that they fully understand each of these difficult concepts. Since they don't have to struggle to understand the test itself, they can focus on teaching you how to master the GMAT in the same way that they did.

- Our instructors are enthusiastic and truly enjoy teaching, and we only hire instructors who can clearly and effectively explain the ideas in our course in a fun and exciting format.

Extensive Online Student Center, including access to 7 Practice GMATs

- Prior to your first lesson, you are given access to our exclusive Online Student Center which contains a variety of valuable pre-course math and verbal primers, our GMAT Question Type References Guides, and post-course homework assignments. You will also find general information about business school, and GMAT preparation.
- Five PowerScore GMAT Computer Adaptive practice tests can be accessed through the Online Student Center, plus find links to two additional practice tests.

Free GMAT Hotline

- If you have a homework question that you need more help with, we have a GMAT Hotline (a toll-free 800 number) that is open 25 hours a week (3 PM to 8 PM Monday through Friday EST). The Hotline is staffed by our regular instructors who can quickly pinpoint the source of your difficulties. And since

Full-Length Course



HIGHLIGHTS

30 hours of lecture for ultimate preparation

Extensive course materials and homework including *The Official GMAT Guide, 11th Edition*

Highly Qualified Instructors – all have scored in the 99th percentile and are GMAT experts

Online Student Center including pre-course math and verbal primers, our GMAT Question Type References Guides, and more.

Free GMAT Hotline for after-hours help with your homework

Access to 7 Computer Adaptive **Practice Tests**

GMAT Course

\$995

you never have to leave the comfort of home to use the Hotline, you have access to top-notch support at maximum convenience.

An Incredible Value

The \$995 price includes pre-class study materials, the PowerScore Full-Length course book, access to our GMAT Hotline, a personal copy of *The Official Guide for GMAT Review*, *The Official Guide for GMAT Verbal Review*, and *The Official Guide for GMAT Quantitative Review*, and access to seven Computer Adaptive Practice Tests. No other company offers you so much for such a great price. Our main competitors charge over \$1200 for courses with fewer hours of instruction.

Personal Attention and Unmatched Student Support

Our service and support is the best in the industry! Give us a call—you'll talk to a real person immediately. We promise not to stick you in a class with 80 students, place you on hold for an indefinite period of time, or make you come to our office for your tests and materials. In addition to our Full-Length GMAT course, we offer the following services and publications:

- A 16-hour Weekend GMAT course priced at \$395.
- In-Person and Telephone GMAT Tutoring—work directly with one of our top instructors to prepare for the GMAT at your own pace and on your own schedule.
- MBAdmissions Consulting—our Admissions Counselors are specially trained to help you get into the MBA program of your choice.
- We also offer LSAT, GRE, and SAT courses, publications, and services, including the *PowerScore GMAT Verbal Bible*, the *PowerScore GMAT Critical Reasoning Bible*, and the *PowerScore GMAT Sentence Correction Bible*. Please visit our website at www.powerscore.com for more information.

"Not only does Powerscore provide you with the basics, it gives you the confidence, motivation, and ability to increase your score. Now I am definitely looking forward to the GMAT!"

S. Khan
Dallas, TX



GMAT Course Comparison: The numbers speak for themselves...

	POWERSCORE	Kaplan	Princeton Review	Veritas	Manhattan GMAT
Total Lecture Hours	30	23	21	42	27
Minimum Instructor GMAT Percentile*	99th	No Minimum Required	No Minimum Required	99th	99th
Live GMAT Instructor Hotline Hours per Week	25 hrs	None	None	25 hrs	30 minutes
Total Course Cost	\$995	\$1449	\$1249	\$1500	\$1190-\$1490
Cost per Lecture Hour	\$33	\$63	\$59	\$36	\$45

*PowerScore requires that all instructors score in the 99th percentile on at least one of the GMAC-administered GMAT sections, with a minimum score of 700 on the other section. Some companies allow instructor applicants to take a pre-hiring GMAT in their office. These GMATs are not administered by GMAC and do not produce actual score reports. Therefore, these companies have no minimum national standard.

The PowerScore Full-Length GMAT Course Syllabus

The PowerScore Full-Length GMAT Course consists of ten sessions of three hours each. Your course book contains extensive discussions of GMAT questions, drills, and analyses, and all attendees at the course receive the *Official Guide for GMAT Review*, the *Official Guide for GMAT Verbal Review*, and the *Official Guide for GMAT Quantitative Review*, which collectively contain more than 1,400 official GMAT questions

Lesson 1

Course Introduction

GMAT CAT Format and Strategy

Quantitative – Arithmetic

Problem Solving Questions
Fractions
Decimals
Powers and Exponents
Statistics

Quantitative – Data Sufficiency

Arithmetic Problem Set

Lesson 2

Verbal Introduction

Verbal – Critical Reasoning

Elements of Argumentation
Must Be True Questions
Main Point Questions

Verbal – Sentence Correction

Subjects and Verbs
Verb Tense and Verb Form

Lesson 3

Verbal – Reading Comprehension

Approaching the Passages – 6 Critical Steps
Sample Passages

Quantitative – Algebra

Introduction
Problem Solving - Equations
Backplugging
Answer Choice Analysis

Lesson 4

Quantitative – Algebra

Advanced Algebra
Algebra Review
Inequalities

Verbal – Critical Reasoning

Weaken Questions
Cause and Effect Reasoning

Lesson 5

Verbal – Sentence Correction

Pronouns – Choices, Reference, and Agreement
Word Choice - Idioms, Adverbs, Wordiness

Quantitative – Geometry

Lines and Angles
Polygons
Circles

Lesson 6

Quantitative – Geometry

Geometry Review
Solids and Volume
Coordinate Geometry
Notes and Formulas

Quantitative – Word Problems

Rate
Work
Mixture
Interest, Discount, and Profit
Data Interpretation

Lesson 7

Verbal – Critical Reasoning

Strengthen Questions
Assumption Questions
The Supporter/Defender Assumption Model™
The Assumption Negation Technique™

Quantitative – Algebra II

Functions
Functions in Coordinate Geometry

Quantitative – Word Problems

Sequences
Permutations
Counting Problems and Combinations
Consecutive Number Operations
Sets and Groups

Lesson 8

Verbal – Critical Reasoning

Resolve the Paradox Questions
Numbers and Percentages Problems

Analytical Writing Assessment

Analysis of an Issue Task
Analysis of an Argument Task

Lesson 9

Verbal – Reading Comprehension

Review
Advanced Passages

Verbal – Sentence Correction

Parallelism
Comparisons
Modifiers
Coordination and Subordination
Fragments, Run-ons, and Comma Splices
Passive and Active Voice

Lesson 10

Quantitative – Word Problems

Sets and Groups
Probability
Conditional Probability
Roman Numeral Problems

Final Test Strategy

Need more options? We offer a Weekend GMAT Course or personal tutoring to fit your busy schedule.

The PowerScore Weekend GMAT Course

- 16 hours of live, in-class instruction on one weekend for only \$395
- Instructors who have all scored in the 99th percentile on an official GMAT
- Access to our exclusive Online Student Center and 7 Computer Adaptive Practice Tests
- Extensive Course Materials and Homework
- Free email assistance
- A personal copy of *The Official Guide for GMAT Review*
- Repeat the course for free within a year, no strings attached
- An incredible value

Please visit www.powerscore.com for more information about this course.

GMAT Private Tutoring: Telephone or In-Person

Ideal for students unable to enroll in one of our preparation courses, or who need assistance with a specific area.

Whether you need personalized lesson plans designed for you, or you just need to work on a few concepts, we can create a tutoring experience that will address all of your GMAT needs. Our tutors are the same people that teach our classes, each having scored in the 99th percentile on a GMAC-administered GMAT.

The majority of tutoring is done with either our PowerScore Weekend GMAT Course book or

GMAC's *The Official Guide for GMAT Review*.

When you first speak with your tutor, he or she will recommend materials that will provide you with the most organized and productive plan to help you reach your goal. In addition, students who purchase tutoring packages will be granted access to our Online Student Center, which contains arithmetic and grammar primers, additional concept discussions, and general test-taking tips.

GMAT Private In-Person Tutoring: \$150 per hour

PowerScore offers private GMAT tutoring at the rate of \$150 per hour. In addition to our open-ended tutoring program, we offer several packages which feature reduced tutoring pricing and include tutoring materials.

All of our tutors are classroom course instructors who have scored in the 99th percentile on an official GMAC-administered GMAT.

5-Hour Private Tutoring Packages:

- \$650, any additional hours are \$125 per hour (You save \$135 with this package.)
- GMAC's *The Official Guide For GMAT Review*. The book contains 1,400 real GMAT questions and answers (over 800 pages in length). Domestic shipping charges included.
- Access to PowerScore's exclusive Online Student Center, which includes the PowerScore GMAT Arithmetic Primer, PowerScore GMAT Grammar Primer, and other GMAT related materials.

10-Hour Private Tutoring Package

- \$1,200, any additional hours are \$115 per hour (You save \$520 with this package.)

- The PowerScore Weekend Course Book which contains over 150 pages of lesson material. Domestic shipping charges included.

- GMAC's *The Official Guide For GMAT Review*.

- Access to PowerScore's exclusive Online Student Center, which includes the PowerScore GMAT Arithmetic Primer, PowerScore GMAT Grammar Primer, and other GMAT related materials.

20-Hour Private Tutoring Package

- \$2,500, any additional hours are \$105 per hour. You save \$1,050 with this package.

- The PowerScore Full-Length Course Books.

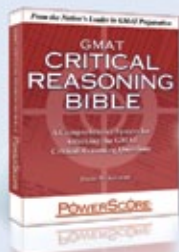
- GMAC's *The Official Guide for GMAT Review*.

- Access to PowerScore's exclusive Online Student Area, which includes the *PowerScore GMAT Arithmetic Primer*, *PowerScore GMAT Grammar Primer*, and other GMAT related materials.

Open-Ended Telephone Tutoring: \$100 per hour, Packages Available

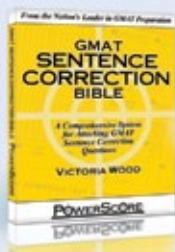
Telephone tutoring offers the same benefits as our in-person tutoring, only with additional convenience. Based on your discussions and the information you provide, your tutor can design a lesson plan based on your specific needs. This customized tutoring arrangement will provide the perfect balance between the convenience of self-study and the discipline that comes from a set schedule.

Please visit our website for additional tutoring packages and information.



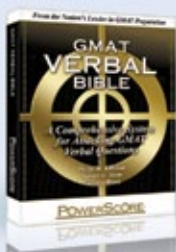
The PowerScore GMAT Critical Reasoning Bible is a comprehensive how-to manual that teaches you how to solve every type of GMAT Critical Reasoning question. Featuring dozens of questions with detailed explanations, the Bible

is the ultimate resource for improving your GMAT Critical Reasoning performance. You will improve your accuracy in answering questions and your speed as well. The Critical Reasoning Bible is also supplemented by an exclusive website that provides additional material for the book, including suggested study plans and answers to frequently asked student questions. 305 pages. **\$19.99**



The PowerScore GMAT Sentence Correction Bible™ is a complete guide that teaches the grammar, style, and diction required to successfully attack GMAT Sentence Correction questions. The book is filled with tips and tricks

and includes an entire section on strategy. With dozens of examples, over 140 practice questions, and detailed explanations, the *Sentence Correction Bible™* is the absolute resource for gaining an edge on the GMAT. 275 pages. **\$29.99**



The PowerScore GMAT Verbal Bible™ is a comprehensive guide to the entire verbal section of the GMAT. In addition to an in-depth discussion of the verbal concepts tested on every GMAT, the book provides hundreds of prac-

tice questions, with problem sets, conceptual drills, and extensive analyses of test questions and answer choices. With expansive sections on Critical Reasoning, Reading Comprehension, and Sentence Correction, the GMAT Verbal Bible provides effective approaches to every question type in the GMAT verbal section. **\$39.99**

Frequently Asked Questions

FAQs

What is the GMAT?

The Graduate Management Admissions Test is a standardized test required for admission to over 1,000 business schools worldwide. The GMAT is designed to measure skills that are considered essential for success in business school, but not related to a specific field of study.

The GMAT consists of the following sections:

- The Analytical Writing section includes two essays (30 minutes each) intended to determine your ability to analyze and deconstruct an argument, and articulate and support your position on a given issue.
- The Quantitative section (37 multiple-choice questions, 75 minutes) measures math skills that you learned in high school and college, including arithmetic, algebra, geometry, and data interpretation. There are two question types: Problem Solving and Data Sufficiency.
- The Verbal section (41 multiple-choice questions, 75 minutes) assesses your reading, grammar, and vocabulary skills. The questions include Reading Comprehension, Critical Reasoning, and Sentence Correction.

How is the GMAT Administered?

The Verbal and Quantitative sections are adaptive, meaning that the test determines the nature and difficulty of each successive question based on your performance on previous questions. For instance, if you are performing well, the test “adapts” to your success by making subsequent questions more difficult in order to find your exact ability level. The writing section requires you to input your essays using a basic word processing program (without spellcheck!).

How is the GMAT scored?

The Verbal and Quantitative sections are combined to produce a score on a scale from 200 to 800, with 200 being the lowest score and 800 the highest score. The median score is approximately 540. Only 1% of all test takers receive a score of 750 or higher, and almost 60% of all test takers fall into the 400 to 600 scoring range.

Each Analytical Writing essay is reviewed and scored on a 0 to 6 scale by two readers – one human reader, and one machine reader called the “e-rater.” The two scores are averaged to produce a final score for each essay. The final scores of each essay are then averaged together to create an overall score.

How do I sign up for the GMAT?

The Graduate Management Admission Council (GMAC) is the company that administers the GMAT. You may register for the GMAT online by visiting www.mba.com, or by contacting the test center directly at 800-462-8669. Appointments to take the test are scheduled on a first-come, first-serve basis. The current fee for the GMAT is \$250.

Is there a deadline to sign up for the PowerScore Full-Length GMAT course?

There is no official deadline to sign up for our courses, but classes do close due to size limitations. We recommend submitting your \$350 deposit at least two weeks prior to the start of the Full-Length Course in order to reserve a space.

Will I lose my deposit if I withdraw from the course before it starts or if I decide to take the GMAT later?

As long as you withdraw at least ten business days before the start of your class, you are entitled to a full refund minus a \$50 administrative fee.

What is the PowerScore Full-Length GMAT Course repeat policy?

If classes are available, you can repeat our full course with new materials within 2 years of your original enrollment for a fee of \$275. Please note that our repeat policy differs from other companies in that we allow you to repeat our full course, not a shorter refresher course. Also, unlike other courses, we do not require that you attend every class in order to be eligible to repeat our course at the reduced rate.

Are there publications that will provide me with extra help on the GMAT?

The full-length course is comprehensive in terms of materials and instruction, so you do not need to purchase other material. However, if you wish to begin learning techniques before your course begins, we have the PowerScore *GMAT Verbal Bible*, the PowerScore *GMAT Critical Reasoning Bible* and the PowerScore *GMAT Sentence Correction Bible* that detail our methodology for attacking those questions on the test.

Why does PowerScore require all of their instructors to score in the 99th percentile on an actual administered GMAT?

The GMAT is an extremely varied test, requiring knowledge of a broad spectrum of English and mathematical principles. Our instructors, all of whom have scored in the 99th percentile, have proven that they fully understand the test. When a student comes to one of our instructors and says, “I want to score in the 700s,” our instructors can say, “All right, here’s what it takes, and here’s how I did it.” Our competitors with lower instructor standards often claim that teachers with high scores don’t necessarily make the best instructors. We couldn’t agree more, and that’s why we don’t hire many of the qualified applicants we interview. When selecting instructors, we look for people who can patiently and effectively explain the ideas of our course, people who can interact well with others in a classroom setting, and those who truly enjoy teaching. In addition, we put our instructors through a rigorous training program before they ever set foot in a real classroom. At PowerScore we demand the best and we expect our students to do the same.



“A great course for learning GMAT strategy.”

C. Russell
Miami, FL